



RAJESH EXPORTS

<https://internsschool.online/job/rajesh-exports-internship-opportunities-for-students/>

## Rajesh Exports Internship Opportunities For Students

### Description

Rajesh Exports is a leading name in the jewelry manufacturing and export industry. We are currently seeking a dynamic and experienced Sales Manager to join our team and drive our sales efforts to new heights. The ideal candidate will have a passion for jewelry, a proven track record in sales, and a knack for building and maintaining strong client relationships.

### Responsibilities

1. Develop and implement effective sales strategies to achieve revenue targets.
2. Lead and mentor a team of sales representatives to ensure they meet individual and team sales goals.
3. Identify and cultivate new business opportunities by prospecting, networking, and building rapport with potential clients.
4. Maintain and nurture existing client relationships, ensuring client satisfaction and repeat business.
5. Stay up-to-date with industry trends, market conditions, and competitor activities to identify opportunities and threats.
6. Prepare and present sales reports, forecasts, and performance analysis to senior management.
7. Collaborate with marketing and product development teams to align sales efforts with product offerings.
8. Provide exceptional customer service, address customer inquiries, and resolve issues promptly.
9. Ensure adherence to company policies and sales processes.
10. Travel as needed to meet clients and attend industry events.

### Qualifications

1. Bachelor's degree in business, marketing, or a related field (Master's degree preferred).
2. Proven experience in sales management, preferably in the jewelry or luxury goods industry.
3. Strong leadership and team management skills.
4. Excellent communication and negotiation abilities.
5. Ability to analyze sales data and draw actionable insights.
6. Adept at using CRM software and other sales tools.
7. Self-motivated, goal-oriented, and results-driven.
8. Willingness to travel and work flexible hours as required.

### Experience

- Minimum of 5 years of experience in sales, with at least 2 years in a managerial role.
- Experience in the jewelry industry is a strong plus.

### Hiring organization

Rajesh Exports

### Employment Type

Intern

### Duration of employment

6 months

### Industry

Mining, Refining ,Retail

### Job Location

Bangalore, India, 530068, Bangalore, India

### Working Hours

8

### Base Salary

10

### Date posted

June 22, 2025

### Valid through

15.09.2027

## Skills

- Sales leadership and team management
- Customer relationship management
- Sales strategy development
- Market analysis and forecasting
- Excellent interpersonal and communication skills
- Proficiency in CRM software and Microsoft Office Suite

## Job Benefits

- Competitive salary and performance-based bonuses
- Health, dental, and vision insurance
- Retirement savings plan
- Professional development opportunities
- Employee discounts on company products
- Supportive and collaborative work environment

## Contacts

To apply for this position, please send your resume and a cover letter outlining your relevant experience to **compsect@rajeshindia.com**.