

Kotak Mahindra Bank Internship 2025 Opportunities For Recent Graduates

Description

We are seeking a dynamic and motivated individual to join our team as a Bank Relationship Manager at Kotak Mahindra Bank. In this role, you will be responsible for building and managing customer relationships, offering financial solutions, and ensuring the growth of the bank's portfolio.

Responsibilities

- Build and maintain strong customer relationships to understand their financial needs and goals.
- Offer a wide range of banking and financial products to meet customer requirements, including loans, savings accounts, and investment opportunities.
- Achieve and exceed sales targets through effective cross-selling and upselling.
- Provide exceptional customer service, addressing customer queries and resolving issues promptly.
- Conduct financial assessments and risk analysis to recommend suitable products and services.
- Stay up-to-date with market trends, banking regulations, and product knowledge.
- Collaborate with the team to drive branch profitability and achieve business objectives.
- Maintain accurate records of customer interactions and transactions.

Qualifications

- Bachelor's degree in Finance, Business, or a related field.
- Strong knowledge of banking and financial products.
- Excellent communication and interpersonal skills.
- Customer-focused with a passion for providing top-notch service.
- Sales-oriented mindset with the ability to meet and exceed targets.
- Detail-oriented with strong organizational and time management skills.
- Ability to work effectively both independently and as part of a team.

Experience

- 2+ years of experience in banking or financial services preferred.
- Proven track record of meeting sales targets and delivering exceptional customer service.

Skills

- Sales and negotiation skills.
- Financial analysis and risk assessment.
- Customer relationship management.
- Knowledge of banking software and tools.

Hiring organization

Kotak Mahindra Bank

Employment Type

Intern

Duration of employment

6 months

Industry

Financial services

Job Location

Mumbai, Maharashtra, India,
400001, Mumbai, Maharashtra,
India

Working Hours

8

Base Salary

10

Date posted

July 17, 2025

Valid through

16.09.2027

- Strong communication and presentation skills.
- Time management and organizational skills.

Job Benefits

- Competitive salary and performance-based incentives.
- Comprehensive training and development programs.
- Health and wellness benefits.
- Retirement savings plans.
- Career advancement opportunities within Kotak Mahindra Bank.
- A supportive and collaborative work environment.

Contacts

To apply for this position or for more information, please contact:
countryhead.consumer@kotak.com

Join us at Kotak Mahindra Bank and be part of a dynamic team that values innovation, customer-centricity, and personal growth. Make a significant impact on the financial well-being of our customers while advancing your career in the banking industry.