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HDFC Internship 2025 Opportunities For Recent Graduates

Description

As a Relationship Manager at HDFC Bank, you will play a vital role in fostering strong relationships with our clients and providing them with a wide range of banking and financial solutions. You will be responsible for understanding their financial needs, offering tailored advice, and helping them achieve their financial goals.

Responsibilities

1. Build and maintain strong relationships with existing and potential clients.
2. Conduct comprehensive financial assessments to understand clients' goals and needs.
3. Offer a wide array of banking and financial products and services to meet client requirements.
4. Provide expert advice on investment opportunities, loans, and insurance options.
5. Execute various banking transactions, including account opening, fund transfers, and loan processing.
6. Monitor and manage the performance of client portfolios.
7. Ensure compliance with banking regulations and internal policies.
8. Achieve sales targets and contribute to the bank's growth and profitability.
9. Stay updated with industry trends and financial products to offer the best solutions to clients.
10. Resolve client inquiries and issues promptly and efficiently.

Qualifications

- Bachelor's degree in finance, economics, or a related field (Master's degree preferred).
- Relevant certifications such as Certified Financial Planner (CFP) or Chartered Financial Analyst (CFA) is a plus.
- Proven experience in banking, financial advisory, or a related field.
- Strong understanding of financial markets, products, and services.
- Excellent communication and interpersonal skills.
- Knowledge of banking regulations and compliance.
- Customer-centric approach with a focus on building long-term relationships.
- Ability to work independently and as part of a team.

Experience

- Minimum of 3-5 years of experience in the banking or financial services industry.
- Previous experience in relationship management or financial advisory roles preferred.

Skills

Hiring organization
HDFC

Employment Type
Intern

Duration of employment
6 months

Industry
Financial services

Job Location
Mumbai, Maharashtra, India,
400001, Mumbai, Maharashtra,
India

Working Hours
8

Base Salary
10

Date posted
July 28, 2025

Valid through
17.09.2027

- Strong sales and negotiation skills.
- Analytical and problem-solving abilities.
- Excellent communication and presentation skills.
- Proficiency in financial analysis tools and software.
- Customer-oriented mindset.
- Ability to work under pressure and meet targets.
- Attention to detail and strong organizational skills.

Job Benefits

- Competitive salary and performance-based incentives.
- Comprehensive health and life insurance coverage.
- Retirement savings plans.
- Career growth opportunities within HDFC Bank.
- Ongoing training and development programs.
- Employee assistance programs.
- Access to a wide range of banking and financial services.

Contacts

To apply for this position or for more information, please visit the HDFC Bank careers website or contact our HR department at hr@hdfcbank.com. You can also reach us by phone at 00 +91 22 6760 6161. We look forward to welcoming you to the HDFC Bank team!